



POP Bank Group's Investor Presentation

August 2025

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Key highlights H1/2025

The POP Bank Group's business operations developed favourably, and the Group's capital position remains high.

BBB rated with positive outlook by S&P Global Ratings; Covered bond rating AAA

Highest customer satisfaction among private and corporate customers in Finland according to EPSI Rating survey.

The POP Bank Group's system reform project, started in 2022, is progressing towards its planned implementation.

The Group introduced a new membership benefits model for private customers, streamlining pricing, enhancing marketing, and boosting regional competitiveness.

Solid business model: the POP Banks offer retail banking services for private customers as well as small and medium-sized companies. The POP Banks are cooperative banks owned by their member customers. Main funding through retail deposits, wholesale funding through covered and senior bonds (no AT1). Low risk and diversified loan portfolio; 90% of loan portfolio with residential or other real estate collateral.

Operating income
112.1
(124.9)
EUR million

Profit before tax
35.9
(46.5)
EUR million

Net interest income
84.2
(96.0)
EUR million

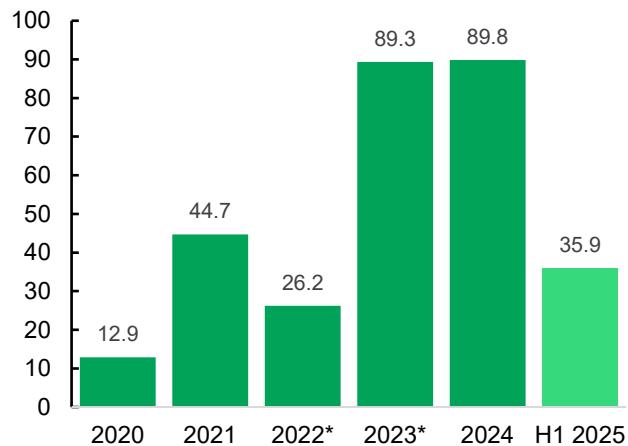
CET 1 Capital ratio
25.3
(21.8*)
per cent

Loan portfolio
4.8
(4.7*)
EUR billion

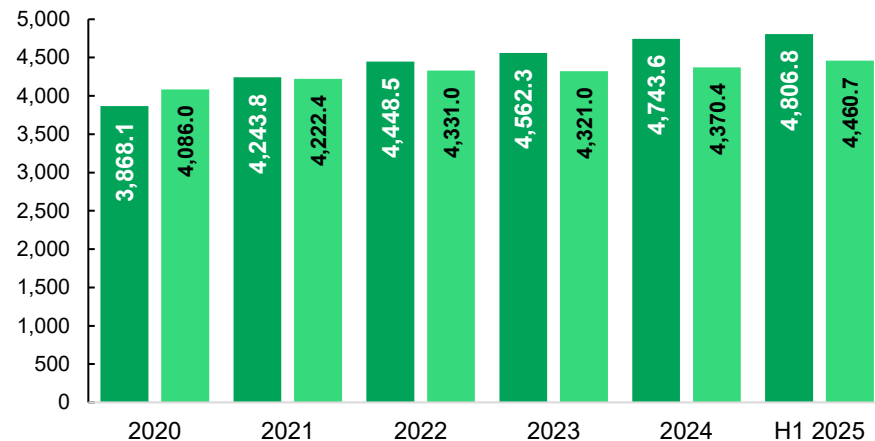
Comparison period
1 Jan-30 Jun 2024

*For balance sheet items
the comparison period is
31 Dec 2024

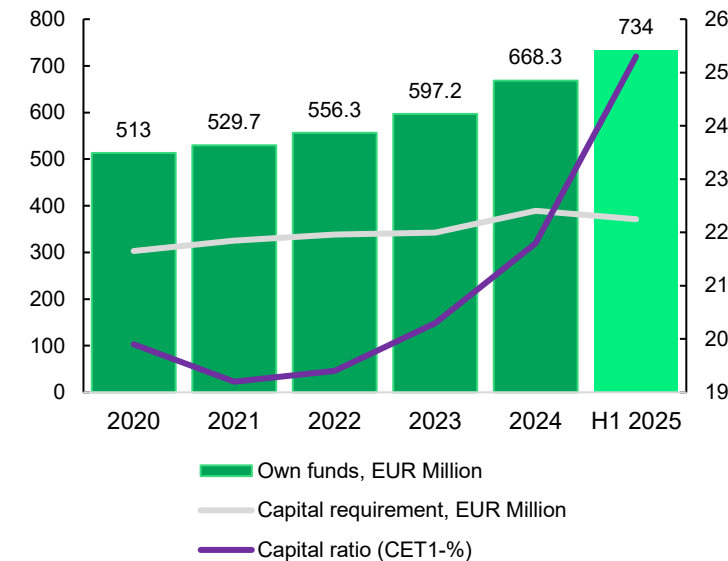
Profit before tax, EUR Million



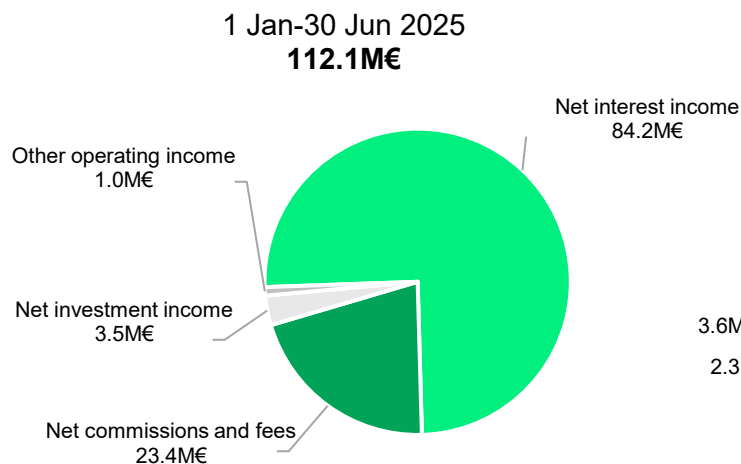
Loan portfolio and deposits, EUR Million



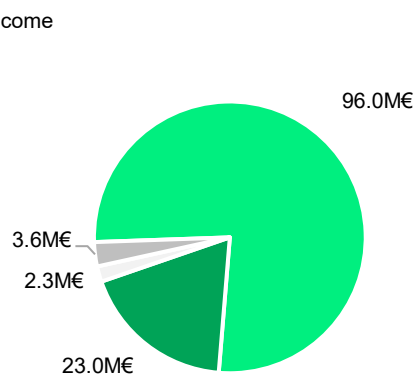
Capital adequacy



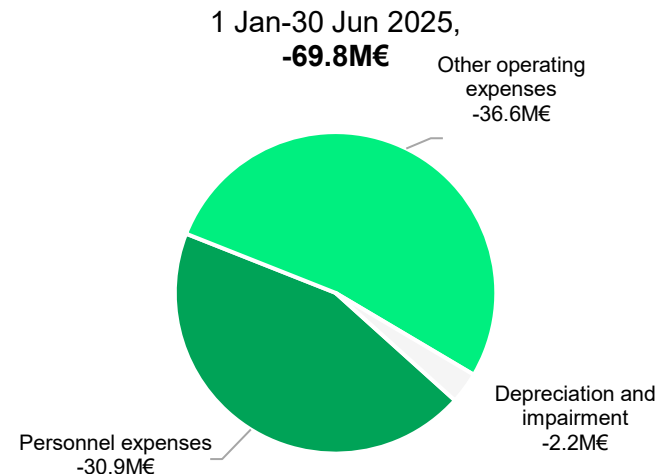
Operating income, EUR Million



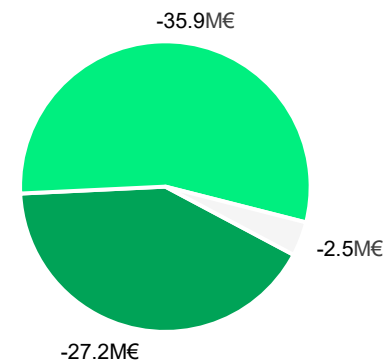
1 Jan-30 Jun 2024
124.9M€



Operating expenses, EUR Million



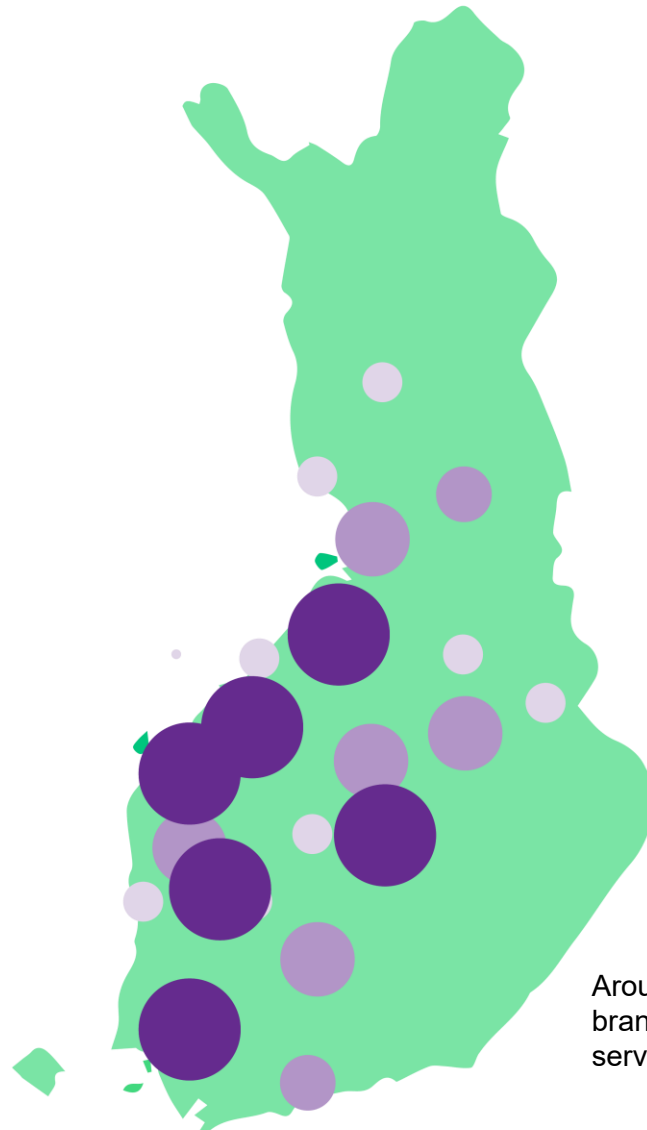
1 Jan-30 Jun 2024
-65.5M€



The POP Bank Group

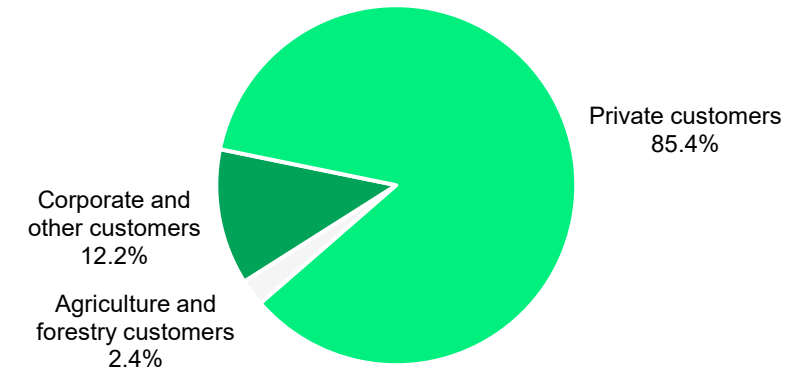
Overview

- The POP Bank Group is a financial group comprising 18 POP Banks, Bonum Bank, POP Mortgage Bank, and POP Bank Centre coop, along with their subsidiaries and jointly controlled entities that operate in Finland. The POP Banks are cooperative banks owned by their member customers.
- The POP Banks offer retail banking services for private customers as well as small and medium-sized companies.
- The Group was established in 1997, many of its member banks have been operating over 100 years.
- The POP Banks' network is in the demographically vital regions around growth centres of Western, Central and Southwestern Finland.
- The POP Bank has the most satisfied private and corporate customers in Finland according to the EPSI Rating.



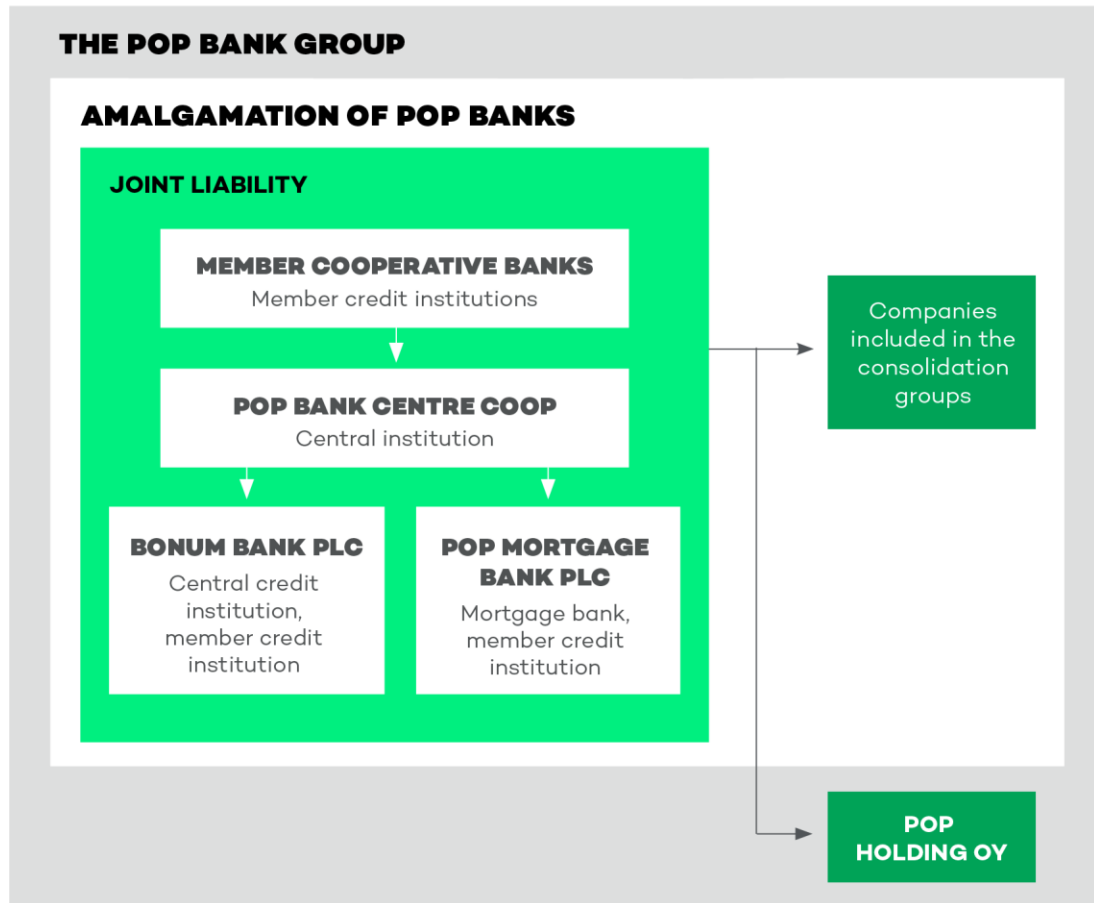
Around 70
branches and
service points

**Main customer segments
30 June 2025**



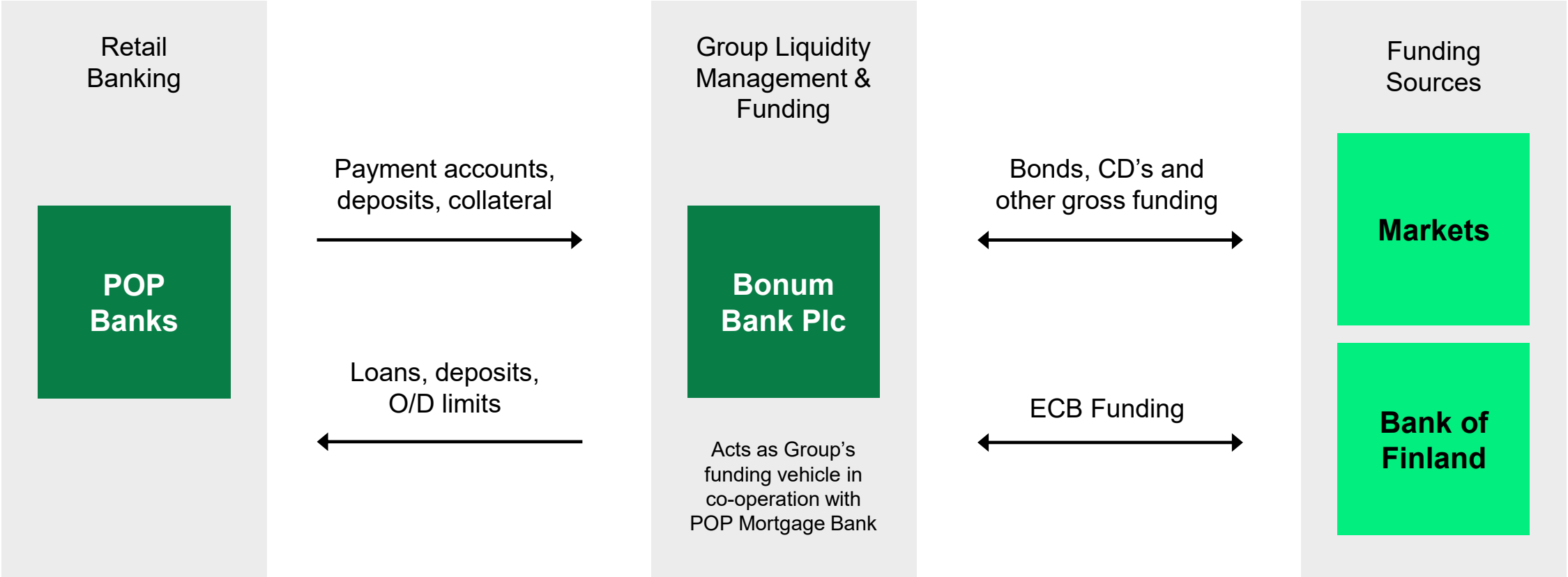
The Group structure

POP BANK GROUP STRUCTURE



- The POP Bank Group consists of the POP Banks, the POP Bank Centre coop and their controlled entities.
- The POP Banks, the Bonum Bank Plc and the POP Mortgage Bank Plc are member credit institutions of the POP Bank Centre coop.
- The POP Banks, the POP Bank Centre coop and their controlled service companies constitute the amalgamation of POP Banks. The POP Bank Centre coop is the central institution of the amalgamation of POP Banks and is responsible for steering and supervising the POP Bank Group.
- The Bonum Bank Plc serves as the central credit institution of the POP Banks and acquires external funding for the Group by issuing unsecured bonds. The Bonum Bank Plc is also responsible for the POP Banks' card business and the Group's payment transactions and centralised services. in addition to granting credit to retail customers.
- The POP Mortgage Bank Plc is responsible for the Group's mortgage-backed funding, which it acquires by issuing covered bonds.
- The POP Bank Group also includes the POP Holding Ltd owned by POP Banks and POP Bank Centre coop. POP Holding Ltd owns 30 per cent from the Finnish P&C Insurance Ltd that belongs to the LocalTapiola Group and uses the auxiliary business name of POP Insurance.

Bonum Bank Plc – POP Bank Group’s internal bank



Strategy and focus areas

POP Bank Group's mission, values and strategy

The Mission

Our mission is to promote customers' financial wellbeing and prosperity as well as local success.

The Vision

Our vision is to be a bank with a solid financial standing that provides personalised digital services, achieves the highest level of customer satisfaction and grows its market share profitably.

The Strategy

The POP Bank Group's strategy focuses on investments in the management of personal and fully digital customer service situations as well as on strengthening lending to companies and shifting the focus of operations to growth areas and surroundings.

	Target	H1 2025	H1 2024	Y2024
Cost-to-income	<60%	62.20	52.50	54.50
CET 1 ratio	17.5%	25.3	22.80	21.80
ROA%	1.00 %	0.90	1.30	1.20

POP Bank Group's values are

- Focus on the future
- Get it right the first time
- Together we achieve more
- Profitably responsible.

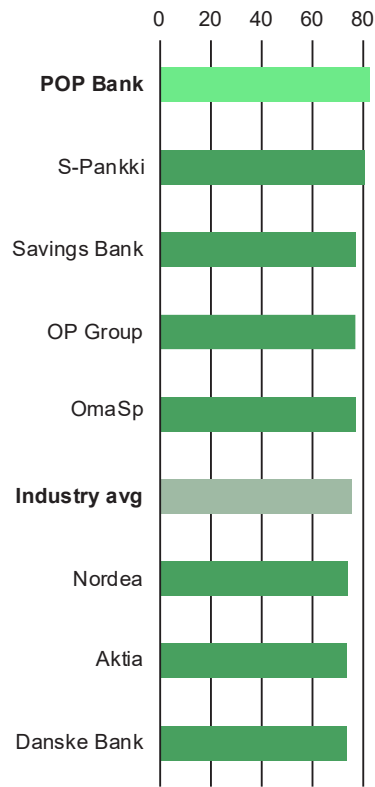
Customer satisfaction & EPSI Sustainable Index

The POP Bank has won the EPSI Rating's B-to-C comparison every year since 2011, except for one. This year's result is especially due to customers' high ratings of feeling valued and receiving help when needed.

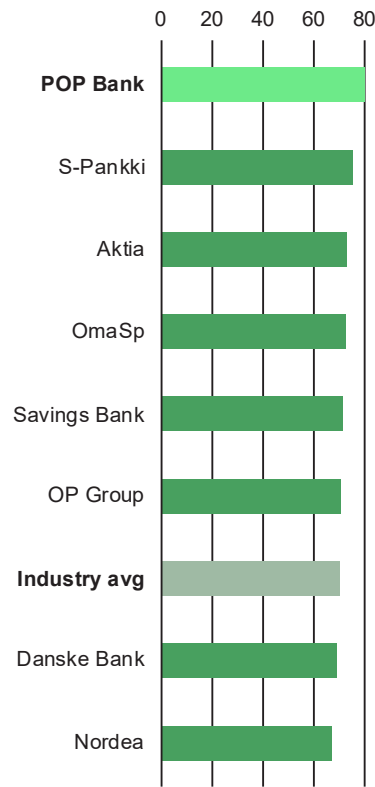
To the EPSI Rating's B-to-B comparison, POP Bank has participated since 2021. The POP Bank stands out the most from the industry average in terms of image and expectations.

EPSI Rating Sustainability Index is based on customers' assessments of their bank and how socially, environmentally and financially responsible they consider their bank is.

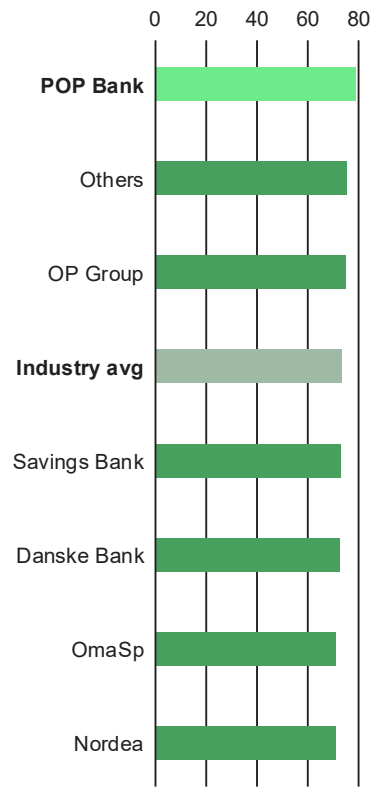
Private customers, customer satisfaction



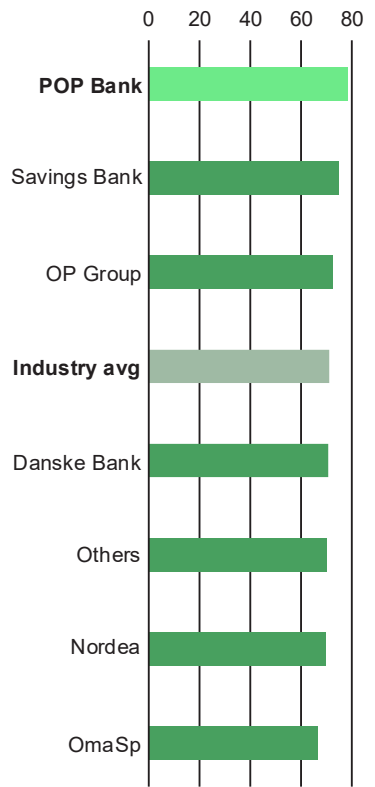
Private customers, EPSI sustainable index



Corporate customers, customer satisfaction



Corporate customers, EPSI sustainable index



Sustainable banking reflecting POP Bank's co-operative heritage

POP Banks are cooperative banks owned by their member customers. The POP Banks' implement their owners' intent, which is founded on the Group's mission to promote its customers' financial well-being and prosperity, as well as local success. Many of the member banks within the POP Bank Group have been serving their customers for over 100 years.

The POP Bank Group has been reporting in accordance with the GRI Standards from 2020 to 2023. The Group's sustainability report, aligned with the EU Corporate Sustainability Reporting Directive (CSRD), is published as part of its Board of Directors' Report 2024.

According to the Group's ESG vision, the POP Bank is trusted partner for its customers, members and local communities to create sustainable wellbeing.

The themes of the POP Bank Group's sustainability programme are:

- Promoting mitigating climate change
- Supporting local success, vitality and wellbeing
- Transparent business operations
- Promoting equality of employees and wellbeing at work
- Preventing a grey economy, corruption and money laundering
- Continuous improvement of information security and promoting secure banking

Bonum Bank / POP Bank Group rating – ‘BBB/A2’ with positive outlook

Finnish banks (anchor rating)	A-
Capital & Earnings (very strong) Very strong capitalization serves as a cushion to absorb unexpected losses	+2
Liquidity & Funding A granular deposit base and adequate liquidity buffers	0
Risk position (moderate) High concentration on sparsely populated areas is partially mitigated by a well-collateralised loan book	-1
Business position (constrained) Sound local retail franchise with improved profitability	-2
Additional: Comparable ratings analysis	-1
POP Bank Group credit rating	BBB (Positive outlook)

Major rating factors (from S&P)

Key strengths

- Very strong capital position underpinned by improved earnings and high earnings retention.
- Deposit-funded regional franchise based on a cooperative business model.
- Focus on low-risk collateralised lending to households and small and midsize enterprises (SMEs).

Key risks

- Concentrated business operations and sensitivity to the domestic real estate market.
- High development spending burdens the cost base.
- Somewhat weaker asset quality than that of peers.

Positive outlook

The outlook remains positive and reflects our expectation that POP Bank Group will maintain sound earnings generation even as interest rates decline. This provides improved resilience to absorb a marked uptick in credit or other unexpected costs and supports its investment capacity and growth ambitions.

Resolution Counterparty Rating
BBB+/A-2

Source: S&P Global Ratings Reports, latest published in December 2024

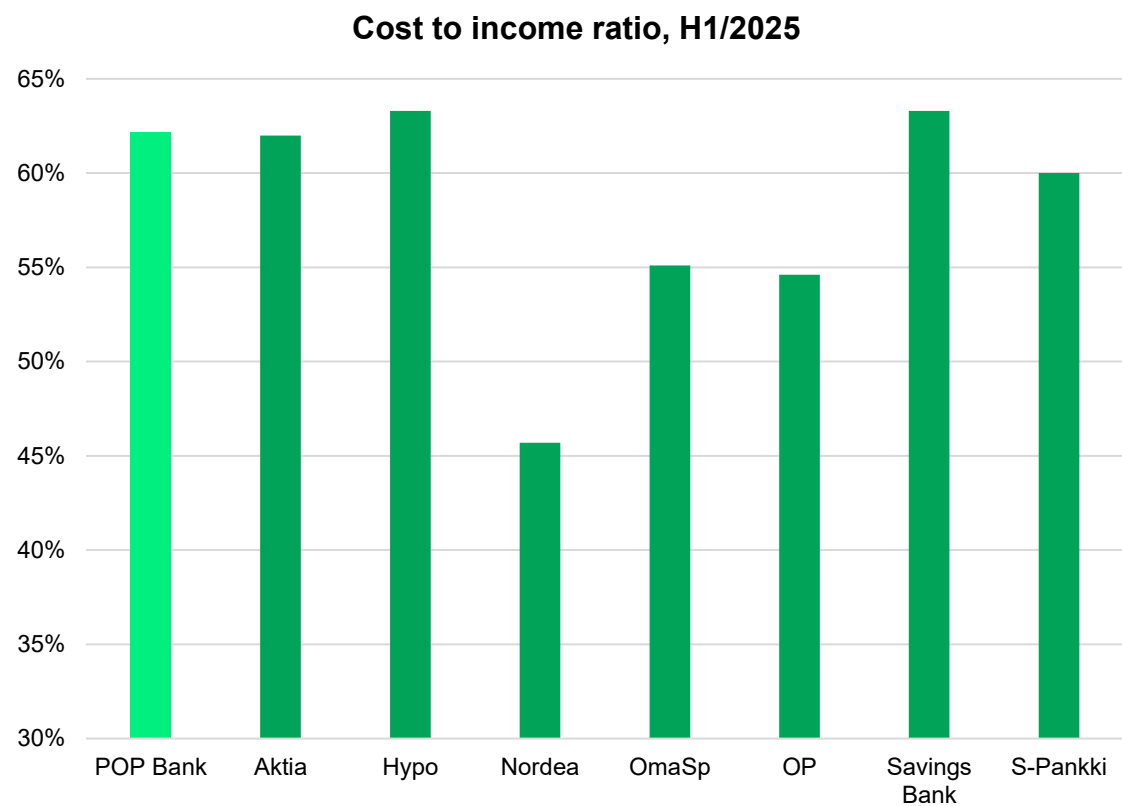
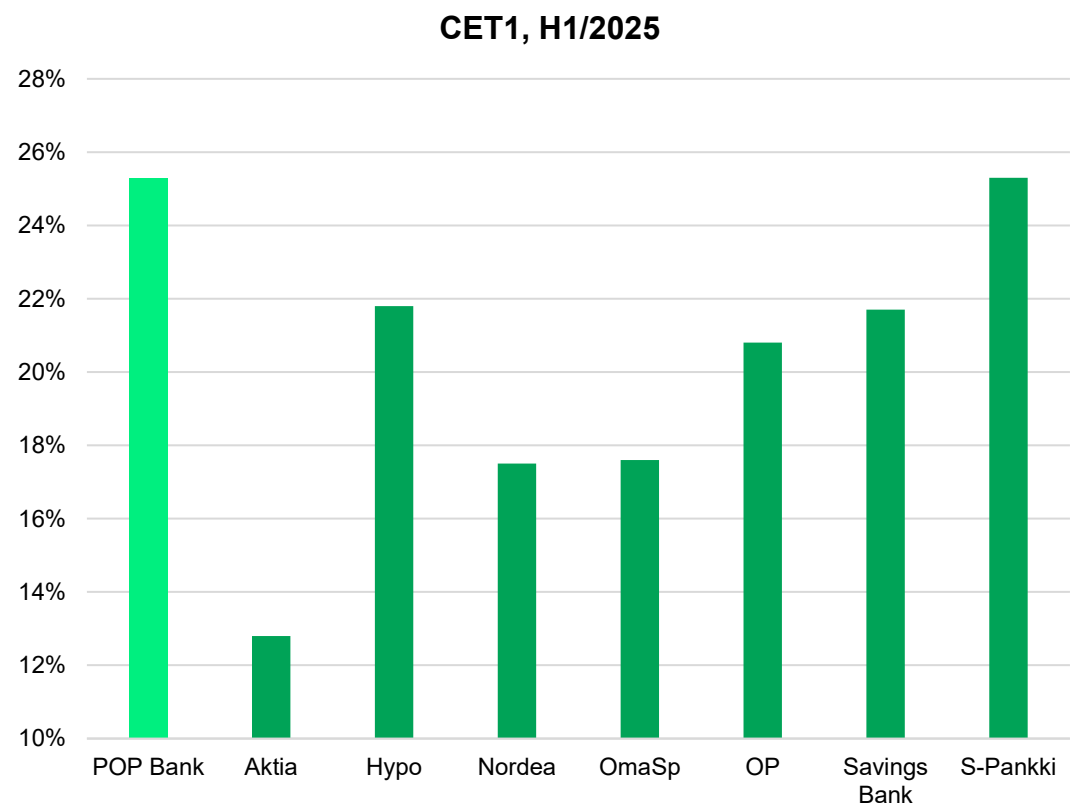
Operations and key figures

POP Bank Group key figures and ratios

Key income figures (EUR 1,000)	1 Jan - 30 Jun 2025	1 Jan - 30 Jun 2024	1 Jan - 31 Dec 2024	1 Jan - 31 Dec 2023*	1 Jan - 31 Dec 2022*
Net interest income	84,163	95,962	187,933	178,495	93,326
Net commissions and fees	23,421	23,013	44,630	44,016	42,098
Net investment income	3,475	2,304	4,009	-2,355	-602
Personnel expenses	-30,949	-27,173	-54,599	-49,204	-43,571
Other operating expenses	-36,593	-35,875	-71,556	-63,703	-58,303
Impairment losses on financial assets	-7,623	-13,478	-22,429	-17,271	-7,738
Profit before tax	35,897	46,549	89,828	89,326	26,155
Key balance sheet figures (EUR 1,000)	30 Jun 2025	30 Jun 2024	31 Dec 2024	31 Dec 2023	31 Dec 2022
Loan portfolio	4,806,757	4,651,615	4,743,620	4,562,254	4,448,480
Deposit portfolio	4,460,720	4,322,001	4,370,412	4,321,022	4,331,041
Insurance contract liabilities	-	-	-	-	48,241
Equity capital	784,422	721,296	759,486	688,106	566,675
Balance sheet total	6,376,941	5,918,187	6,256,978	6,074,569	5,774,192
Key ratios	30 Jun 2025	30 Jun 2024	31 Dec 2024	31 Dec 2023*	31 Dec 2022*
Cost to income ratio	62.2%	52.5%	54.5%	52.9%	76.1%
Return on assets, ROA %	0.9%	1.3%	1.2%	1.2%	0.4%
Return on equity, ROE %	7.5%	10.6%	10.0%	11.4%	3.7%
Equity ratio, %	12.3%	12.2%	12.1%	11.3%	9.8%
Common equity Tier 1 capital ratio, (CET1) %	25.3%	22.8%	21.8%	20.3%	19.4%
Capital adequacy ratio, (TC) %	25.3%	22.8%	21.8%	20.3%	19.4%

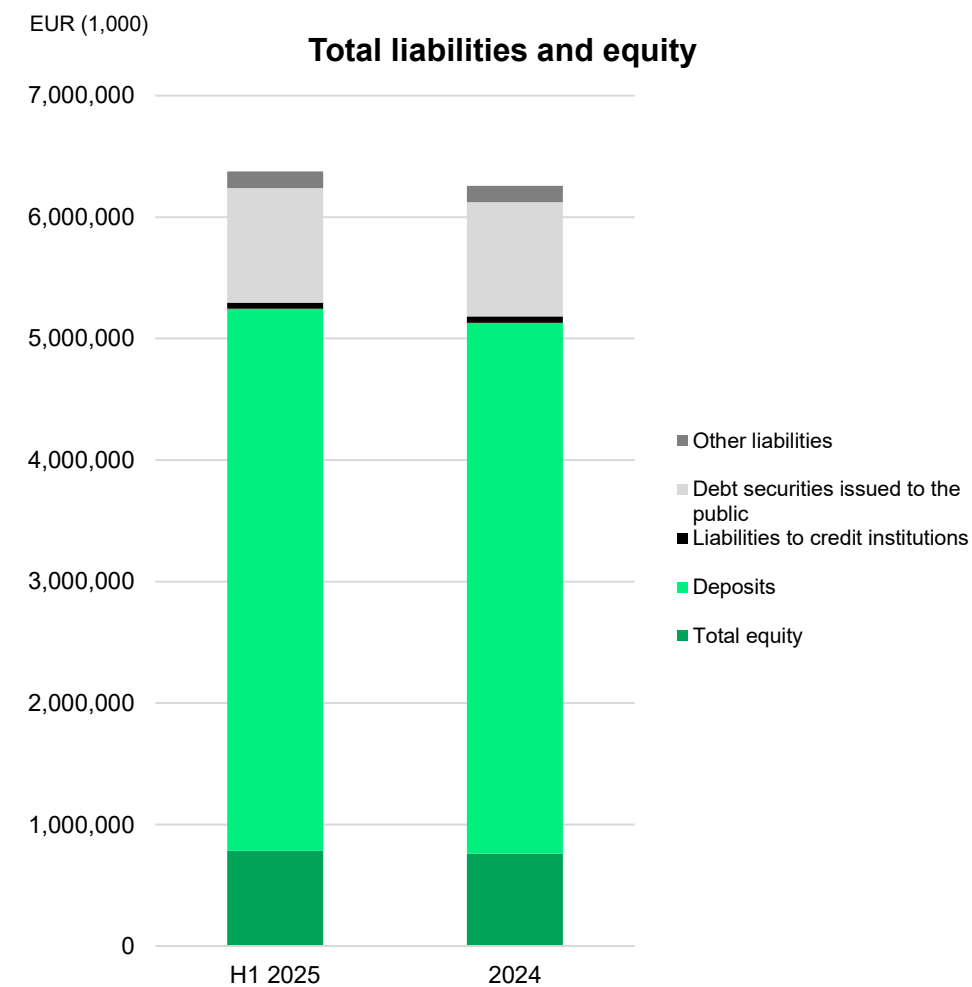
*Continuing operations (without insurance segment)

Strong capital position and improving efficiency

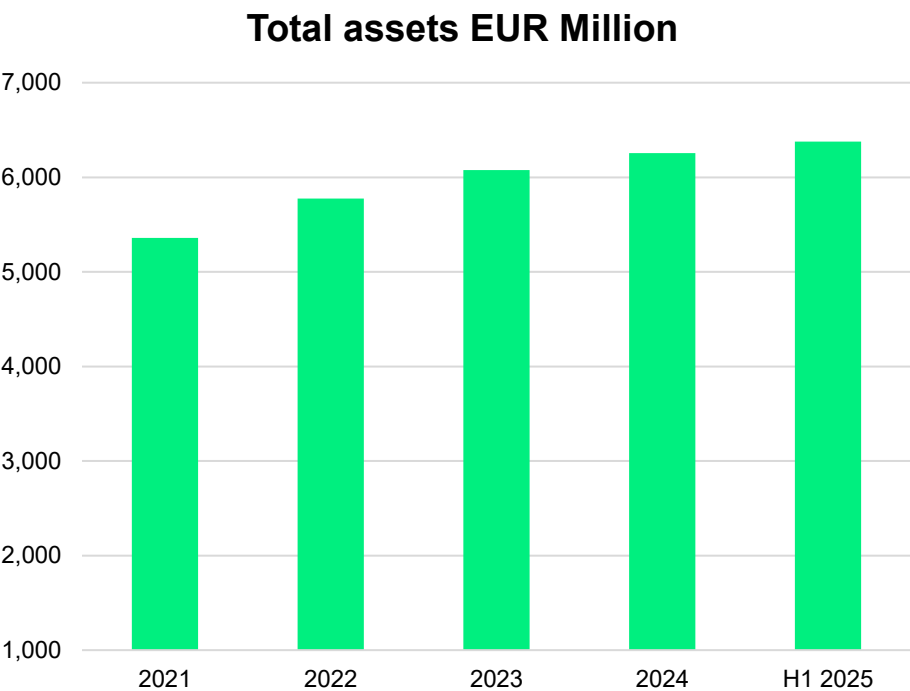
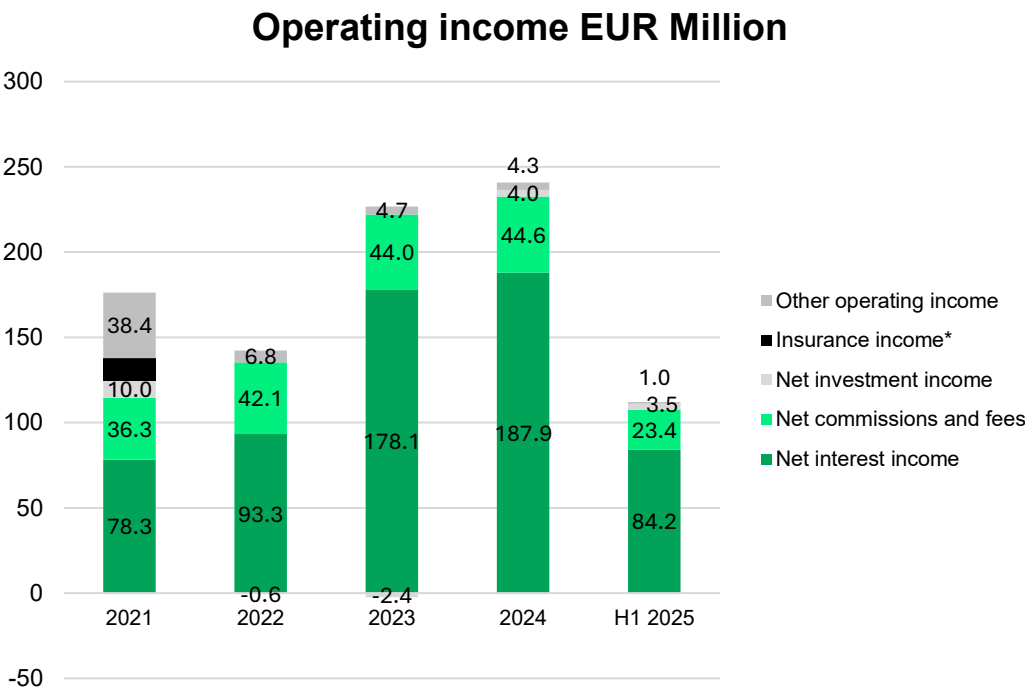


Figures are based on companies H1 2025 reports

Group balance



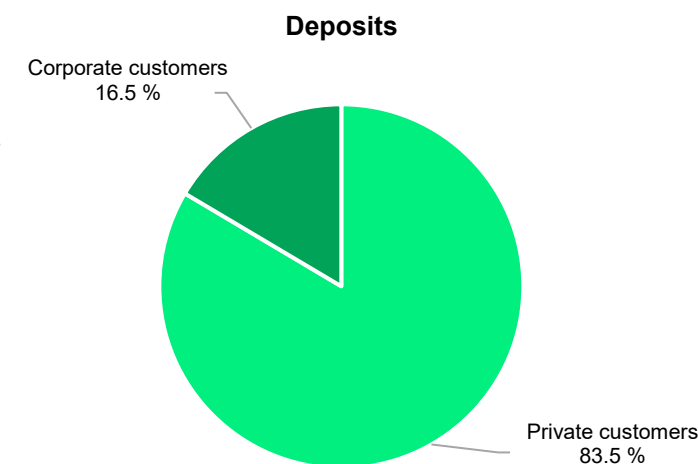
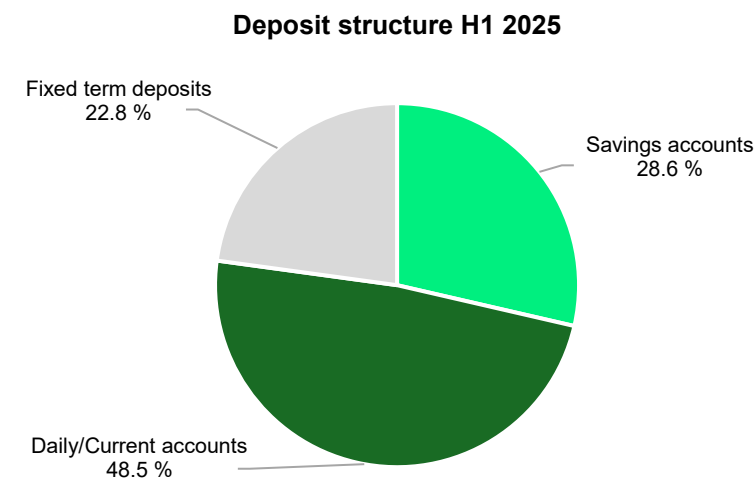
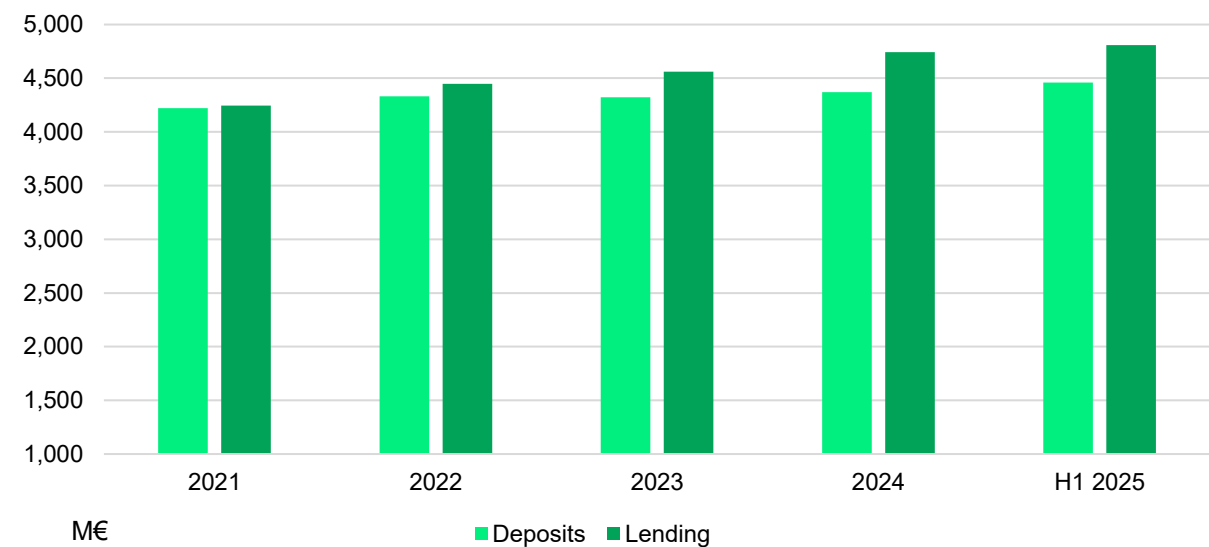
Stable growth and increased net interest income



*Finnish P&C Insurance Ltd has been consolidated into POP Bank Group until May 2023 when the Group sold majority of the shares of Finnish P&C Insurance Ltd, which comprises the insurance segment, to LocalTapiola.

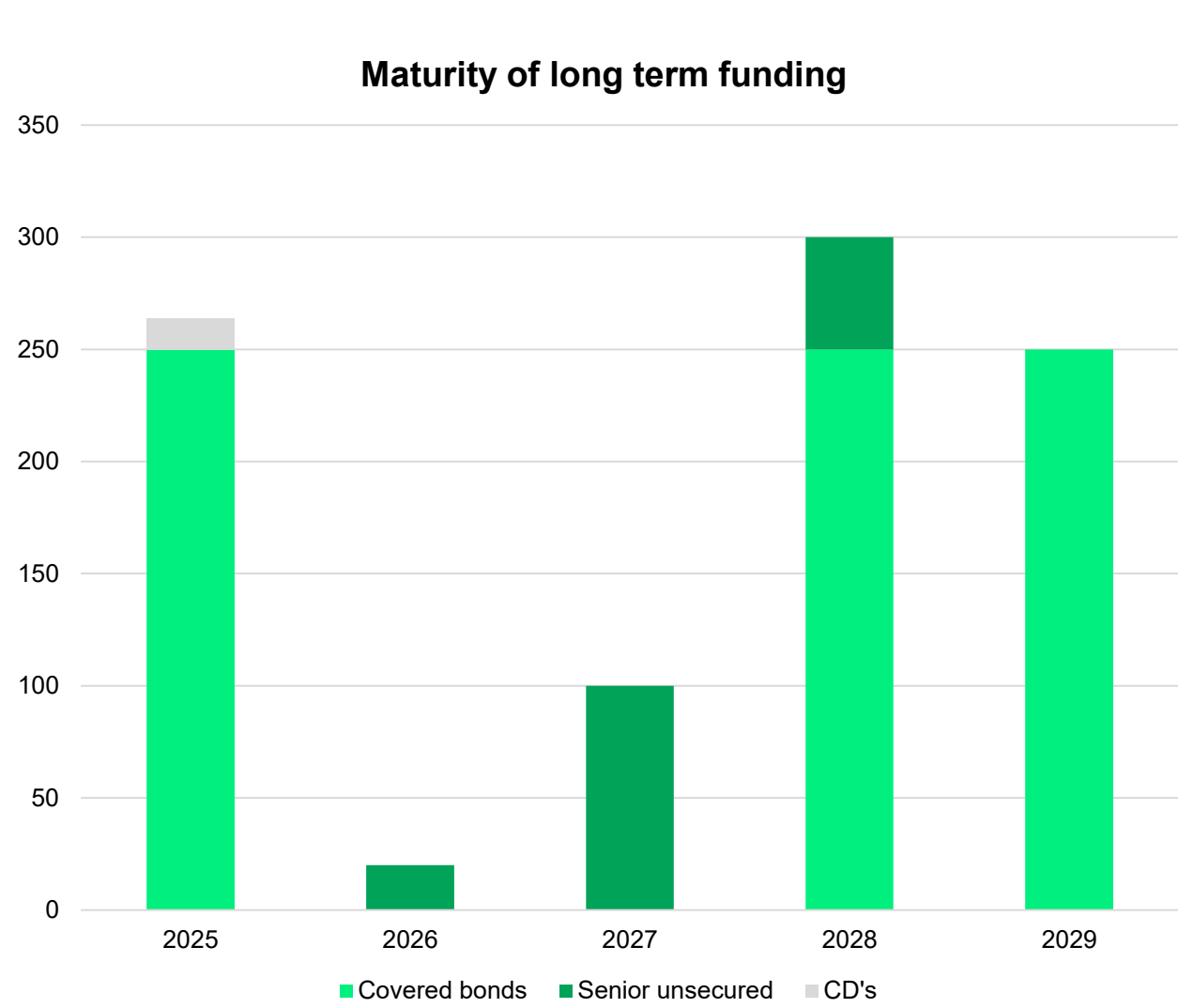
Deposit base

- Deposit base is stable and granular.
- Deposits developed positively in 2025. The increase was 3.2 per cent from June 2024 to June 2025.
- The rise in market interest rates has increased demand for fixed-term deposits, and their share of the loan portfolio increased to 22.8 per cent.



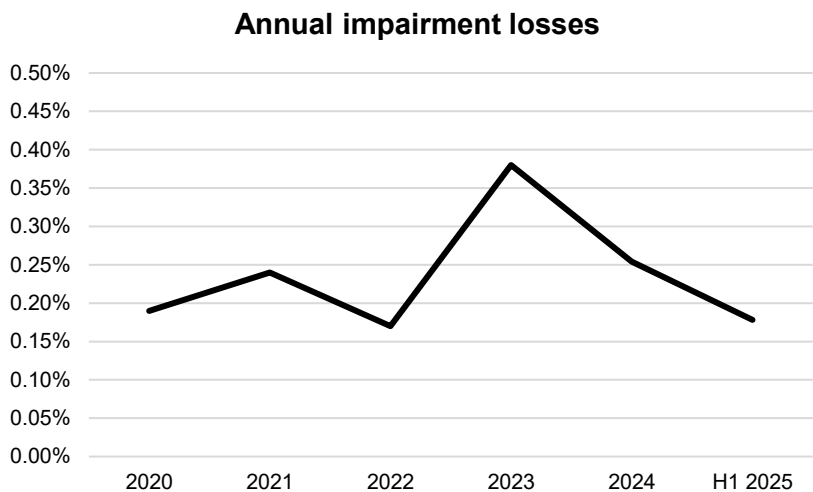
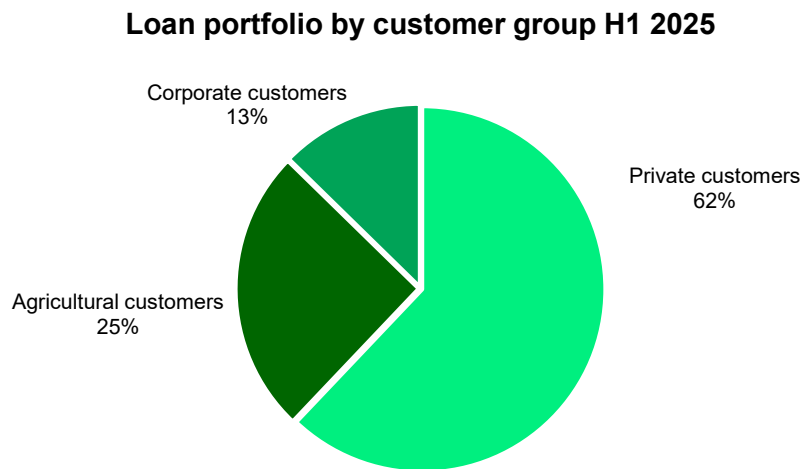
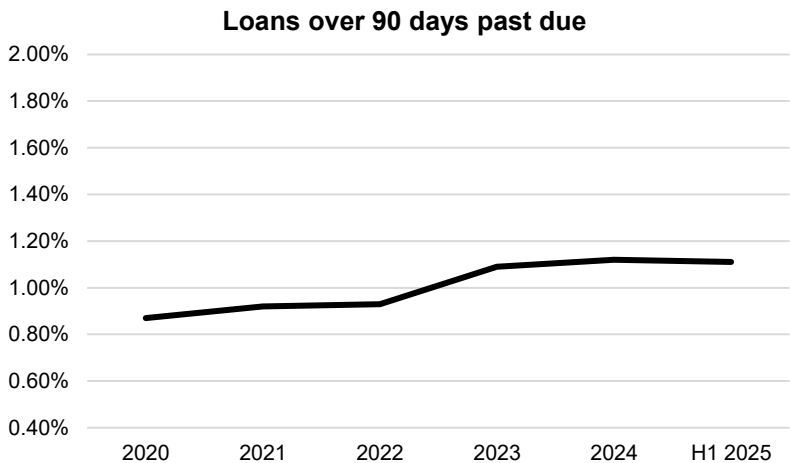
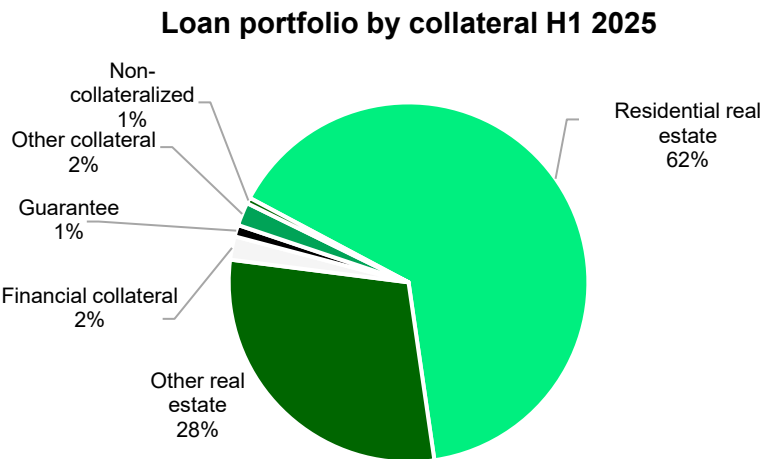
Funding

- Bonum Bank and POP Mortgage Bank are responsible for acquiring external funding for the amalgamation.
- Customers' deposits will be still POP Bank Group's main source of funding in the future.
- The MREL requirements have been covered with own funds and unsecured senior bonds.



Low risk and diversified loan portfolio

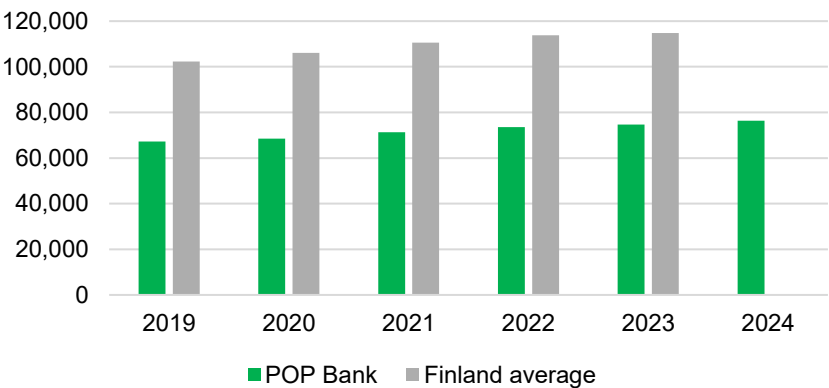
- The amalgamation’s loan portfolio grew by 3.3 per cent amounting EUR 4,806.8 million at the end of June 2025.
- Industry and customer risks are diversified. Majority of the lending is associated with low-risk lending to private customers with real estate collaterals.
- Individual housing loans are moderate; POP Bank’s average EUR 76,400 in 2024.



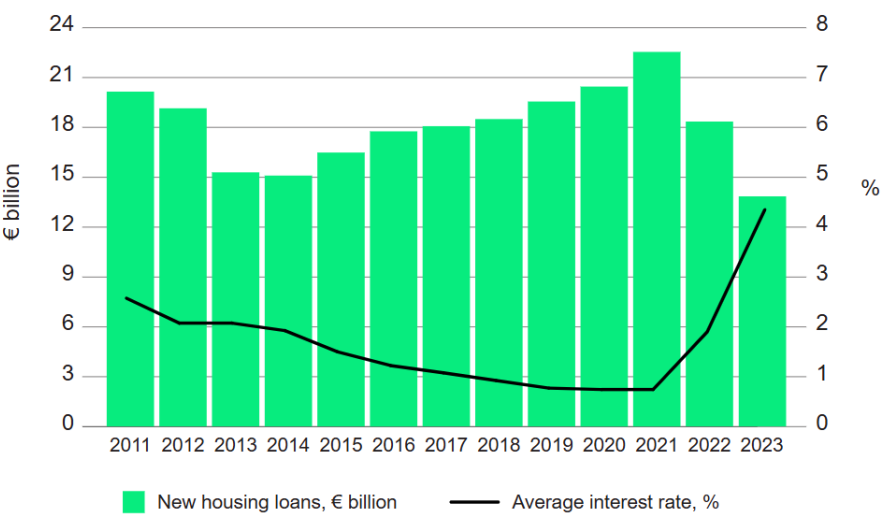
Housing portfolio

- The POP Bank Group’s mortgage loan portfolio increased by 3.8 per cent to EUR 2,446.0 million at the end December 2024.
- The housing market picked up towards the end of the year, and the demand for loans developed favourably, especially in growth centres.
- The majority of the mortgage loan portfolio is tied to the 12-month Euribor.

Average housing loan size, EUR



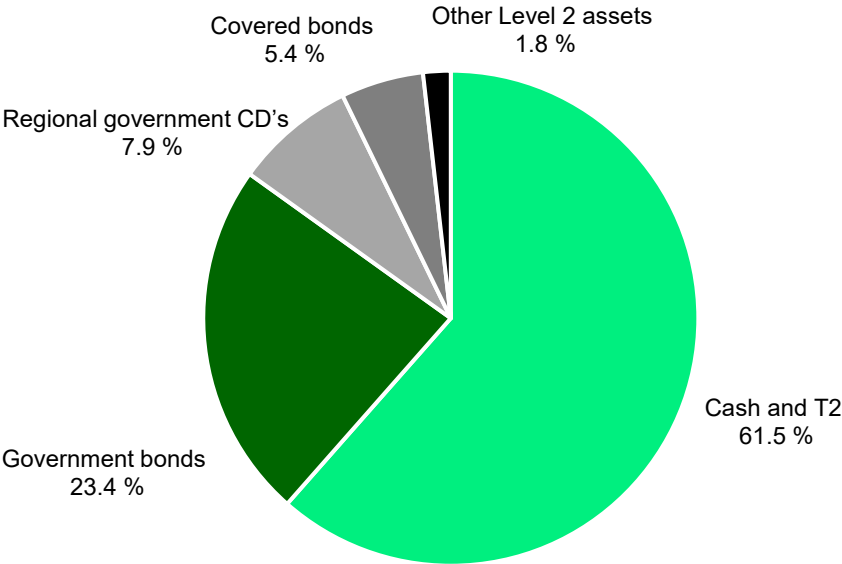
New housing loans withdrawn from Finnish financial institutions



Solid liquidity position

The POP Bank Group’s liquidity position remained strong. The Group’s LCR was 312.1 per cent on 30 June 2025, with the requirement being 100 per cent.

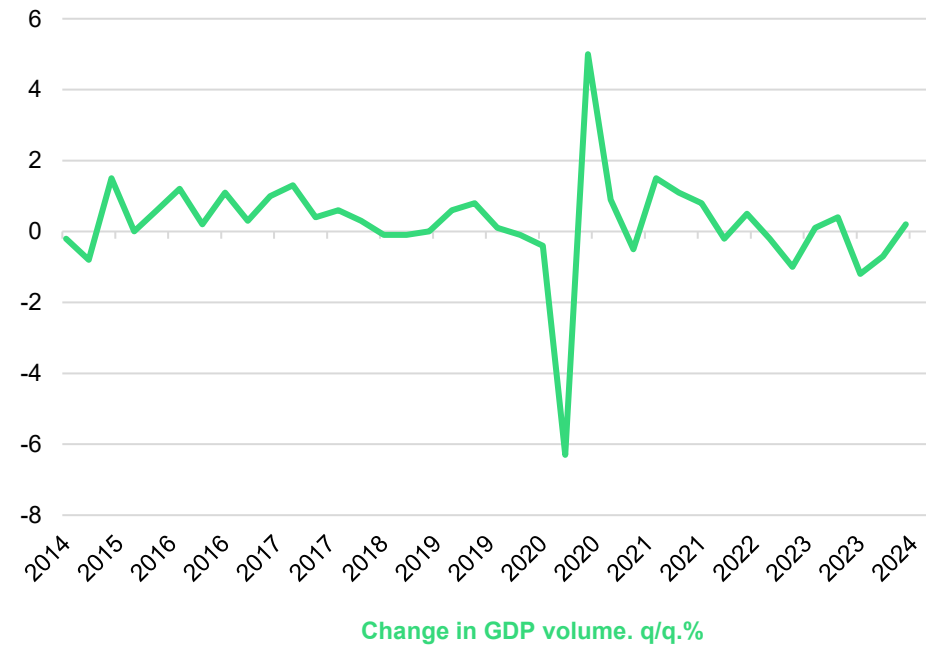
	€	%
Cash and T2	618,413,088	61.5
Other Level 1 assets	368,922,640	
Government bonds	235,611,600	23.4
Regional government CD's	79,362,851	7.9
Covered bonds	53,948,189	5.4
Other Level 2 assets	18,433,280	1.8
Total	1,005,769,008	



Operating environment

Finnish economy has fared well

- Finnish economy has proved resilience and GDP growth is expected to accelerate from 2025 onwards.
- Purchasing power of Finnish households is expected to continue its improvement in 2025 as wages increase and inflation slows.
- Lowering interest rates are expected to boost private household's consumption and the activity in housing market.
- Finland's GDP is expected to grow in 2025, and growth pace will accelerate in 2026.
- Unemployment is still on elevated level after weak growth of economy in 2024, but the growth of unemployment is expected to end on H2/2025 as the growth takes pace.

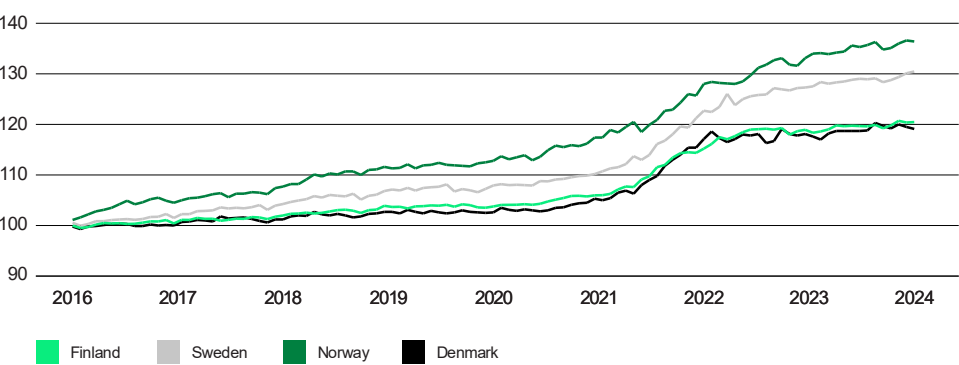


Source: Bloomberg and Bank of Finland

Finnish economy has fared well

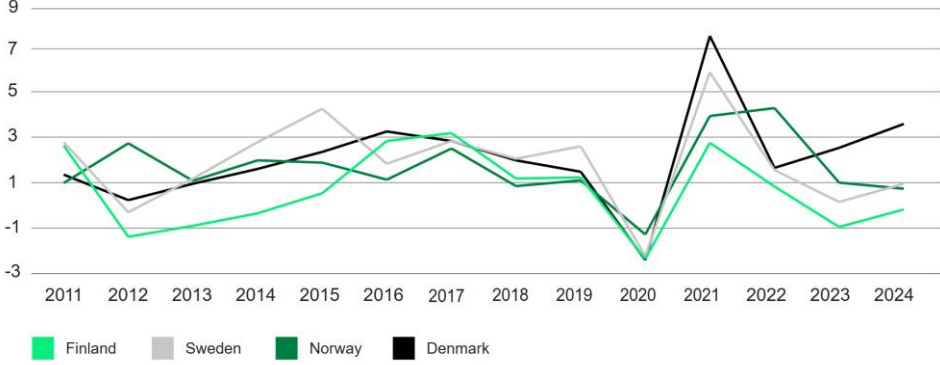
Inflation

HICP - all items NSA, y/y (2016=100)

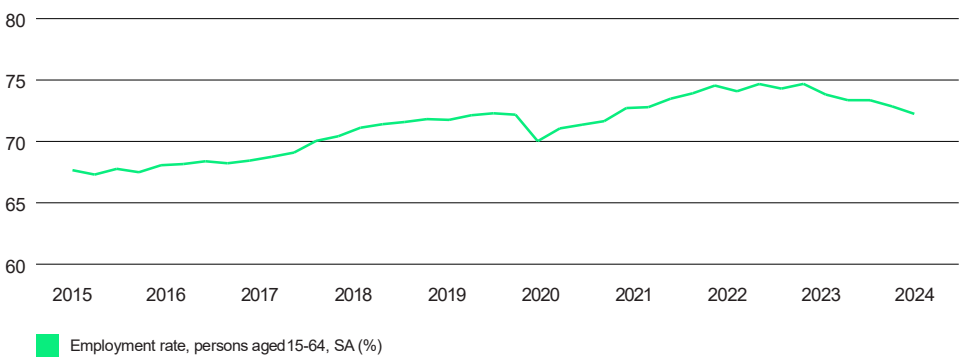


GDP Growth

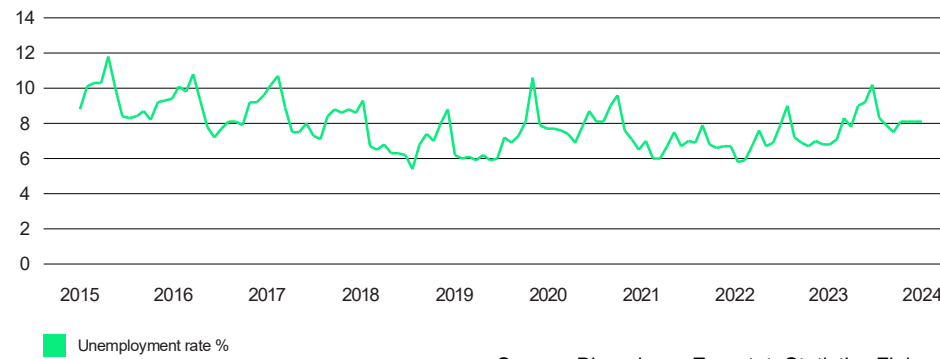
Real GDP growth rate y/y (%)



Employment rate



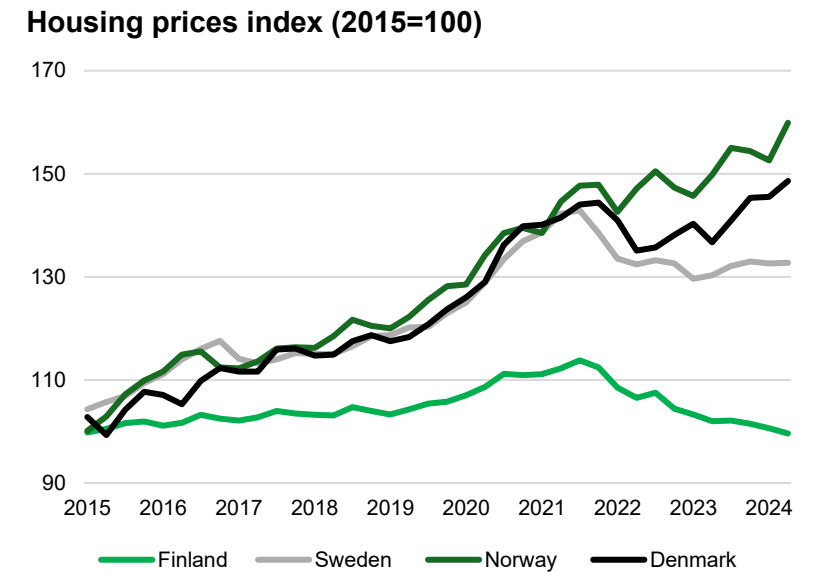
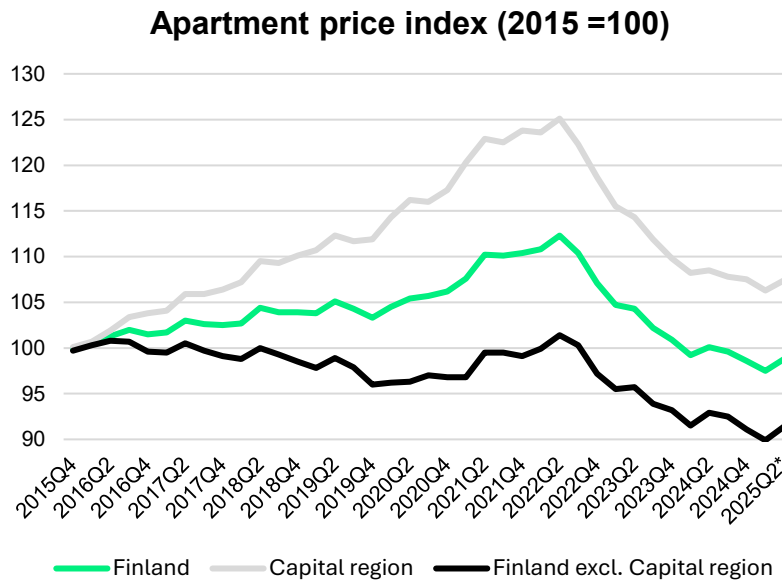
Unemployment rate



Source: Bloomberg, Eurostat, Statistics Finland

Evolution of residential property prices in Finland

- The housing market has been stagnated, yet elsewhere in the Nordic countries prices have already started to rise.
- Overall, the prices have had a relatively moderate growth trend in Finland.



Source: Bloomberg, Eurostat, Statistics Finland

Contact information

Contact information



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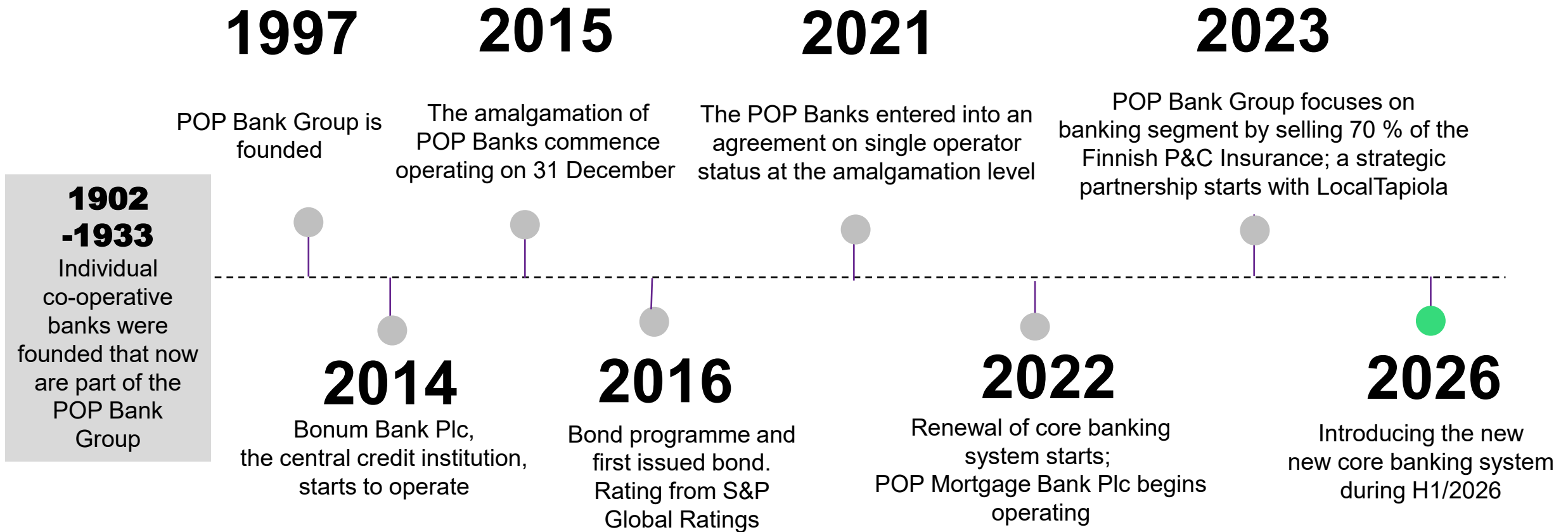
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Appendix

The Amalgamation of POP Banks

Amalgamation	POP Banks established an amalgamation, as defined in the Act on the Amalgamation of Deposit Banks (599/2010), on 31 December 2015. The amalgamation structure enables a single point of access to funding, internal bank and cost-efficient operations.
Central Institution's role	As the central institution, POP Bank Centre coop is obliged to supervise and instruct the member banks according to the Act. Responsibilities include (among others): <ul style="list-style-type: none"> • Risk Management • Corporate Governance • Liquidity and Capital Adequacy • Internal Auditing
Joint Liability	The POP Bank Centre coop (the central institution) and all member banks (18 POP Banks, Bonum Bank, POP Mortgage Bank) are jointly liable for each other's debt.
	In the case of insolvency of the POP Bank Centre coop, the member banks have unlimited liability to pay the debts of POP Bank Centre coop.
Capital Ratio	POP Bank Centre coop is, as the central institution, responsible for the group's joint capital ratio.
Obligation	If a member bank fails to meet its obligations, a creditor may demand payment from POP Bank Centre coop. Other member banks are obliged to participate in the central institution's supporting actions.

POP Bank Group's timeline



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Disclaimer

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